

CAMPUS CONVERSATION

May 13, 2021





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Maurie McInnis President



Rose Martinelli VP for Strategic Initiatives



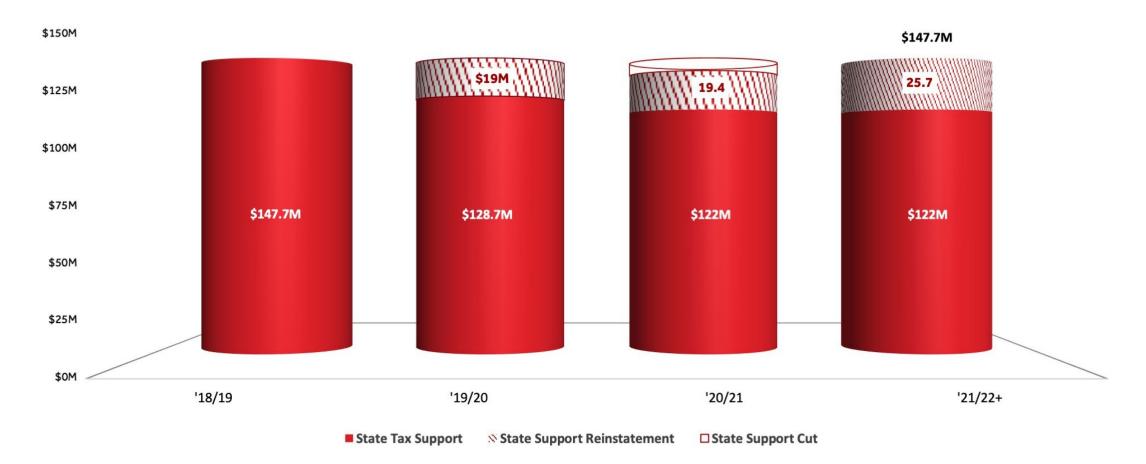
Paul Goldbart Provost and EVP for Academic Affairs



David Gray Interim VP for Budget and Financial Planning



Budgeting Volatility: State Funding

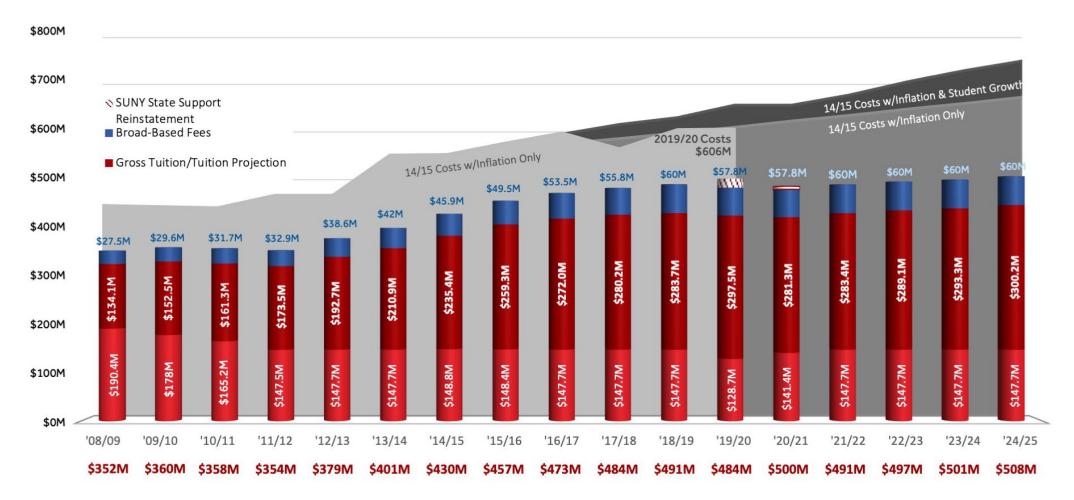


The state support above excludes the state-funded fringe benefits costs paid by NYS on behalf of SBU. This figure is \$206M for 18/19.





Academic & Research: Cost & Funding

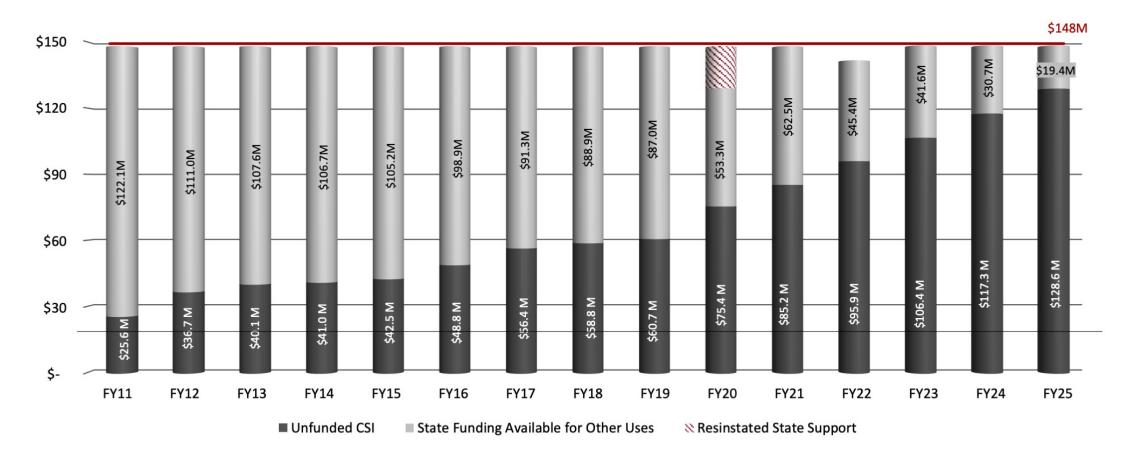


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SBU-Cumulative Contractual Salary Increases (CSI) vs. State Tax Support







University COVID Impact

LOST REVENUE/FEES/COSTS	FY19/20	FY20/21	CUMULATIVE
Fees Refunds/Credits (dorm, meal, athletics, recreation, etc.)	-\$34,105,810	-\$2,730,000	-\$36,835,810
Lost Revenue (international students, cultural programs, athletics, etc.)	-\$7,700,000	-\$16,783,438	-\$24,483,438
COVID Related Costs (cleaning, testing, etc.)	-\$6,349,513	-\$6,562,619	-\$12,912,132
Lost Residence Hall Revenue		-\$51,417,654	-\$51,417,654
Cumulative Losses	-\$48,155,323	-\$77,493,711 (-\$125,649,034
FEDERAL FUNDING FOR INSTITUTIONAL USE	FY19/20	FY20/21	CUMULATIVE
CARES Act (Earmarked for Dorm Debt Repayment)	\$9,855,357		\$9,855,357
HEERF II (Earmarked for Dorm Debt Repayment)		\$20,613,398	\$20,613,398
ARP (Earmarked for Dorm Debt Repayment)		\$11,000,000	\$11,000,000
ARP (Applied to Lost Revenue & Covid Costs)		\$16,800,000	\$16,800,000
Cumulative Funding	\$9,855,357	\$48,413,398	\$58,268,755
UNREIMBURSED	-\$38,299,966	-\$29,080,313 (-\$67,380,279
STUDENT AID: \$74.12]	

(CARE & HEERFII: \$46.92M / ARP: \$27.2M)







GOAL: to increase and enhance faculty research through new support mechanisms

- Strategic Research Group
- Research Space Strategy
- Research Development Support
- Postdoc & PhD Recruitment & Hiring Support







GOAL: to expand programing to reach new student segments

- Tuition Revenue Share Strategy
- Academic Program Approval Strategy
- MA Program Development & Management
- Continuing, Professional, & Executive Education Program Management







GOAL: to reduce costs and administrative burden by streamlining and automating processes

- Contract Evaluation Team
- HR Technology & Process Update
- Campus-Wide Delivery of HR Services







GOAL: to improve efficiency/facilitate collaboration through improved processes and support

- Clinical Placement Management
- Clinical Placement Technology Support
- Dental Billing







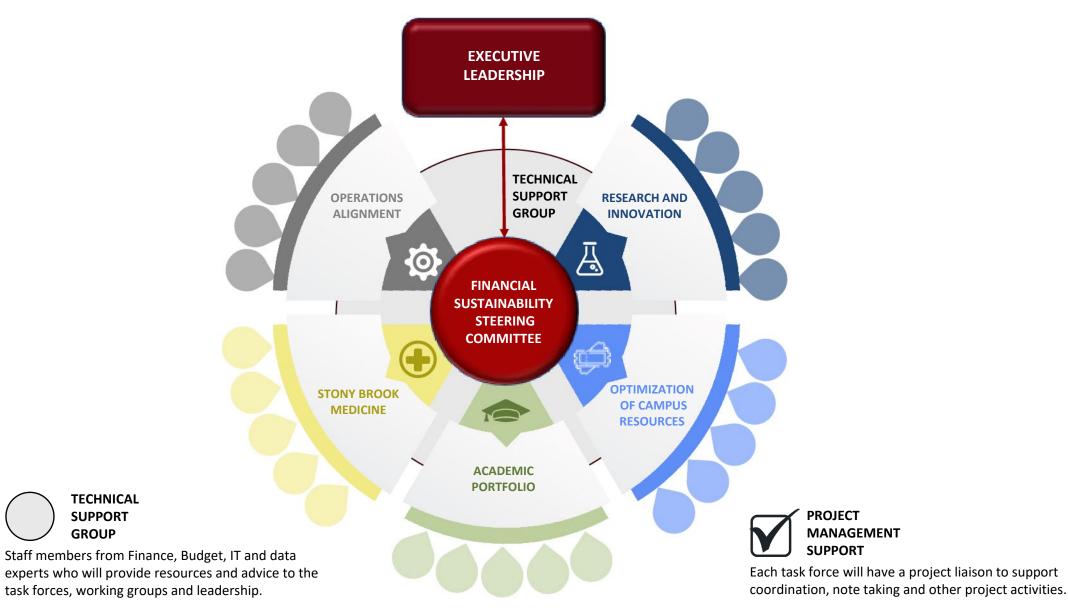
GOAL: to grow available resources with new revenue streams and cost containment strategy

- Conference & Event Support
- Sponsorship & Branding





SBI Organizational Chart









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